

“Without buying into the shallow potential of the latest fad, be that Twitter or Facebook, Botsman takes a more intelligent long view of how technology will change the terms on which people live and work.” — Monocle.

Rachel Botsman is the leading global authority on an explosive new era of trust. She's an award-winning author, speaker, university lecturer and media commentator. Her specialism is an engaging and intelligent long-view of how technology is transforming human relationships and what this means for life, work and and how we do business.

Rachel's upcoming book, [Who Can You Trust?](#) (Penguin Portfolio, October 2017) is set to revolutionise our perception of trust and will transform traditional ideas of banking, media, politics, consumerism, dating and even how we bring up our kids. In her first highly acclaimed book, [What's Mine is Yours](#) (HarperCollins, 2010), she defined the theory of collaborative consumption and predicted the rise of tech companies such as Airbnb and Uber, long before they became popular. The concept was subsequently named by TIME as one of the “Ten Ideas That Will Change the World”.

She teaches the world's first MBA course on the subject, which she designed, at Oxford University's Saïd School of Business.

Named as one of the world's top 20 speakers to keynote your conference by Monocle, Rachel is a thoughtful and humorous storyteller who specialises in simplifying big complex ideas that help people better understand the challenges and opportunities of the modern world. Described by clients including Google, Microsoft, Xero, Accenture and various government agencies as a “standout favourite for audiences”, with a “rare and visionary intellect”, she adapts her research on trust and makes it meaningful to a wide range of audiences - from business leaders to students, and from politicians to parents.

Rachel is known for popularising concepts in her [TED talks](#), which have been viewed more than 3.5 million times and subtitled in 29 languages. She features regularly in the media in the UK, US and Australia - including widely-read, regular pieces for The New York Times, The Economist, Wired, The Australian Financial Review and more. She's an ebullient and thoughtful panel member or interviewee, having featured in broadcasts on the BBC, CNN, ABC, NPR and more. Rachel will appear in the upcoming documentary series for PBS series First Civilizations on the history of trade.

Recognised as one of the “Most Creative People in Business” by Fast Company, a “Young Global Leader” by the World Economic Forum and won the Thinkers50 Breakthrough Idea award for recognising a “radical idea which has the potential to change the way we think about business forever.”

As a board member for Australia's National Roads and Motorists' Association (NRMA), Rachel plays an active role in reinvigorating a century-old trusted organisation into the modern world of technology and the future of mobility.

A former director at the William J. Clinton Foundation, Rachel received her BFA (Hons) from the University of Oxford and attended Harvard University for her post-graduate studies. She has worked on every continent (except for Antarctica!) and divides her time between Sydney, where she lives with her husband and two children, and London.